

### **AINDA Credentials**

January 2025











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## **SECTION I**

Team and Corporate Governance



### Consolidated executive team with extensive experience

### AINDA has consolidated its executive team through its ability to attract talent with extensive experience.

Executive Co-Chairman



Oscar de Buen Richkarday

- 29 years of experience in infrastructure
- Infrastructure Undersecretary, Ministry of Communications and Transportation
- Advisor, GBM Infraestructura
- · President, World Road Association
- Board of Governors, UNAM
- Key Man in Fund II

**Executive** Co-Chairman



**Juan Carlos Echeverry Garzón** 

- 12 years of experience in energy & infra
- Founder, EConcept
- CEO, Ecopetrol
- Minister of Finance, COL
- Director, National Planning Department, COL
- Dean of the Faculty of Economics, *Universidad de los* Andes

**Chief Executive** Officer



Manuel Rodríguez Arregui

- 28 years of experience in energy & infra
- CEO, GBM Infraestructura
- CAO, Ministry of the Interior
- Transportation Undersecretary, Ministry of Communications and **Transportation**
- MD LatAm, Oliver Wyman
- Key Man in Fund II

### **Director Colombia** Office



Ángela María Orozco Gómez

- 6 years of experience in energy & infra
- Ministry of Transport and Public Works (Colombia)
- Ministry of Commerce, Industry, and Tourism (Colombia)
- CEO, Colombia Export Promotion Agency
- Board Member, Transportadora de Gas Internacional





**Gabriel** Cerdio Gudiño

- 22 years of experience in energy & infra
- Executive Director, GE Oil &
- **Corporate Business** Development Director, GE
- Investment Director, GE Capital Real Estate
- Principal, Oliver Wyman
- Mentor, New Ventures
- Key Man in Fund II





**Arias Osoyo** 

- 13 years of experience in energy & infra
- 4 years at Oliver Wyman as Natural Gas expert
- Mexico CFO, Énestas Gas Natural
- Technical Vice President **CNBV**
- Managing Director of Analysis and Information, CNBV
- Modernization Director, CFE
- CEO of Generation and Transmission of Electricity CEO, Ministry of Energy





José Pablo Rinkenbach Lizárraga

- 25 years of experience in energy & infra
- Founder, AINDA Consultores
- Founder, BobaVida
- Principal, Oliver Wyman
- Founder, *México Actúa*
- Founder, Diploma on Energy Investments, ITAM
- Key Man in Fund II





















## Strong professional team (1/2)

### AINIDA has a diverse staff with the technical experience to support the investment pro

UNIVERSIDAD	<b></b> Deusto	Universidad de los Andes	ITAM		Ітам	ITAM	IBERO	Ітат І	Ітам
<ul> <li>49 years of experience in energy &amp; infra</li> <li>Consultant/ Technical Advisor, CBM Ingeniería</li> <li>Deputy Director of the Eastern Division, Petróleos de Venezuela</li> <li>Technical Support Committee for Human Resources Management, PDVSA</li> </ul>	<ul> <li>Structured Finance and M&amp;A Manager, Esentia Energy Systems</li> <li>Structured Finance, SOLARPACK</li> <li>M&amp;A Analyst, BBVA Investment Banking</li> <li>Bachelor of Business Administration, Universidad Deusto</li> </ul>	<ul> <li>Economist and Master in Environmental and Natural Resource Economics</li> <li>12 years in PPP transport projects</li> <li>Experience at ANI and as Financial Director in a road concession</li> <li>Skilled in planning, structuring, financial modeling, and environmental standards</li> </ul>	Senior Investment     Analyst, Engie SA     Investment Banking     Analyst, Vector     Casa de Bolsa     Research assistant,     Instituto Mexicano     del Petróleo     CFA Level 2     Candidate     Degree in Finance,     ITAM	Origination     Manager at     Wintershall Dea     Development of     infrastructure and     exploration projects     at Sierra Oil & Gas     Economist     graduated with     honors at Villanova     University  *Is part of promoted     entity AEIH	Degree in Economics, ITAM     Recipient of the MIPI scholarship, which seeks to achieve equal participation of women leaders in ITAM	Degree in Financial Management at ITAM     Sustainable Finance certificate from the United Nations     CFA Mexico Ethics Challenge Winner 2022 and 3 <sup>rd</sup> place in CFA LatAm Ethics Challenge 2022	<ul> <li>Degree in Chemical Engineering at IBERO</li> <li>Analyst at CINUK; overseeing up to USD \$75 million allocated to three different real estate projects</li> <li>Intern at The Chemours Company Mexicana</li> </ul>	<ul> <li>Degree in Industrial Engineering and undergraduate student in Mechatronics Engineering at ITAM</li> <li>Minor Faculty of the Engineering Academic Division at ITAM in topics related to energy and optimization</li> </ul>	Studying a degree in Finance by ITAM Performance & Investment Intern at Aplha Impact 8 Contributed to ITAM's "Insights from the Top" initiative, hosting panels with leading figures in Mexico's financial sector
Douglas Palm Malpica	Patricia Fid Martín	Diana Cardona Restrepo*	Sergio Nahum Luja Acosta	Pilar Iturriaga Lemus*	Marijose Vázquez Muñoz	Imanol Fernández Salvador	Javier Quintanal Yunes	Mauricio Verduzco Chavira	Alec Folino Haendler
Engineering Director	Investment Vice President	Associate	Associate	Associate	Analyst	Analyst	Analyst	Intern	Intern
AINDA has	a diverse sta	ff with the te	echnical expe	erience to sup	pport the inv	estment pro	cess.		



### Strong professional team (2/2)

### AINDA has a diverse staff with the technical experience to support the investment process.

**Administration Accounting Senior Legal** General Executive **Executive Executive Administrative** and Accounting **Legal Associate Legal Intern Analyst Associate Assistant Assistant Assistant Support** Accountant **Director** Karla Juan Pablo Mata **Abigail Santillán Diego Noriega** Alejandra Renata García Erika González **Brenda Reyna Claudia Ponce** José Velázquez Regato **Guevara Rico Alanis** Ramírez Ortiz Cárdenas Quintanar Franco Medina Cangas Salazar Public Accountant. Management and Senior at Creel Corporate Lawyer, Studying a degree Bilingual Executive Graduate of the Bachelor's Degree Automotive CFO, Altor Capital Accounting degree García-Cuéllar, Aiza Chevez, Ruiz, in Law by Secretary (Maddox Faculty of in Special Education Mechanic Treasurer and Head Universidad at Universidad v Enríquez Zamarripa y Cia Academy) Communication and Technician of Investor Associate, PwC Bilingual Assistant Journalism at the Humanitas Panamericana Relations, Discovery Senior at White & Intern in 25 years at Initiative (Helen's School) 25 years as Accounting and National Case, Frankfurt am Media, Momentive, **Americas** Accounting Intern corporate law, Legal Intern, Industrial Mechanic Fiscal Manager, 5 years at Young & Autonomous Consorcio Amesa and GE at Corporativo Main Basham, Ringe v (3M, Inplax) Derivative Rate Equifax Rubicam University of Juguetibici México Correa S.A. de C.V Trader, NAFIN Foreign attorney at International Parts **Event Assistant in** Accountant, Baur Sales at Revista Mexico the Office of the Accounts Payable Mayer Brown, Law Degree, Participated in the Specialist at GE México International Neuburger **Executive Assistant** Frankfurt 31st Willem C. Vis Intern at Kresko **IBERO Power Systems** President Markets Associate, Financial Advisor at in the Public and Partnership International NAFIN Master in Law and Managed Administrative GNP **Private Sectors** Commercial **Business** (Bucerius quotations, orders, Assistant at \$MXN futures and Therapies for Arbitration Fundación Televisa Law School – LLM) and bids forwards trader. special needs Moot competition NAFIN Law Degree children (Escuela Libre de Master in Finance. Derecho) ITAM Public accountant. ITAM ITam **IBERC** BUCERIUS

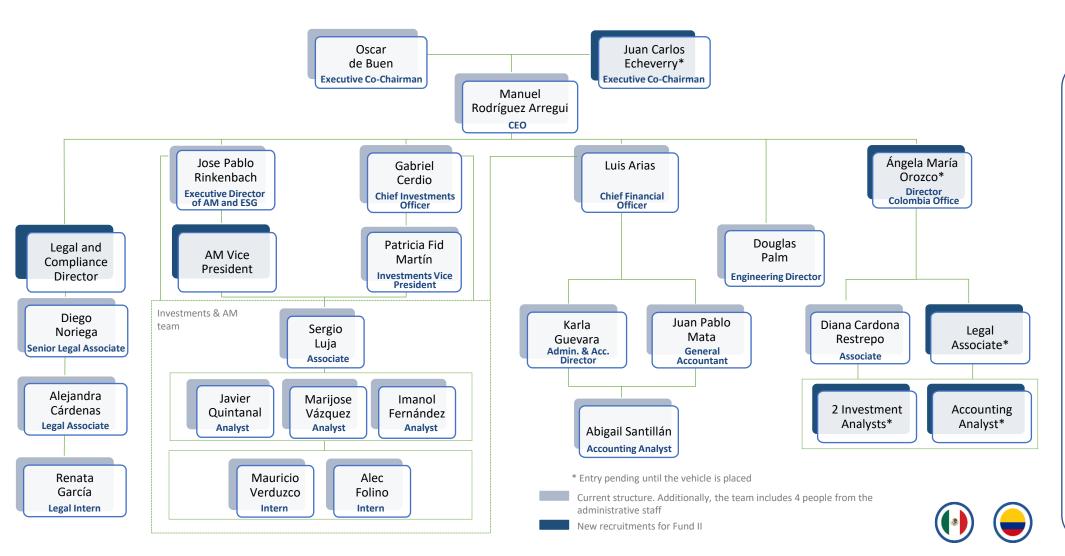


UNIVERSIDAD PANAMERICANA



### Robust Organizational Structure

AINDA has a team of experienced industry professionals to ensure successful project development and execution.



### Back office



- Treasury control and execution of banking transactions
- Accounting elaboration, administration and control of accounting processes
- Tax tax compliance.
   Calculation and filing of tax returns
- Reporting and compliance to BMV, including filing information in accordance with CKD provisions
- Payroll calculation and payment management (taxes, IMSS, Afore, others), issuance of receipts, notifications



### Combined team's experience

AINDA is a leading energy and infrastructure fund manager in LatAm, given its proven experience and ability to create value and be a driver of ESG factors. **Transportation and mobility** Water **0&G Power** Sector **Private Equity** US\$133.2 MM **US\$101.6 MM US\$130.8 MM** US\$81.8 MM transactions Roads **Water Systems Renewables Upstream**  Manzanillo - Contractual strategy for regasification PPP road projects - comprehensive +48 Purchase, turnaround, debt issuance, and Acquisition / sale, structuring and financing: development and structuring renegotiation of Cancun's water concession: provisioning FONADIN highways -+3.200 kms +360 +150MWs wind projects management and supervision 3 municipalities Altamira - Operational arrangement projects' description · Design of the G1 concession model and +1 million customers +216MWs solar projects development of 4G and 5G concessions in COL +329 thousand water valves 1, Ronda 2, Ronda 3 and farmouts Management of two asset portfolios: Economic - Technical Simulator, PEMEX **Airports and Ports** 730 MW wind and 1.1 GW solar +2.7Acquisition of concessions in CDMX: **Ecopetrol transformation** 8 counties 900 MW under development Airports in Mexico – strategy design, **GW** +1 million customers Midstream & downstream privatization, construction, and setup Coordination of Information Technologies and +205 thousand water valves Bogota's El Dorado and Cali's International **Promotion of Renewable Energies Transactions and** Optimization of Madero dry dock (PEMEX) Terminal, Colombia Administrative, operational, and technical Commercial vision and strategy for PEMEX Development and expansion, Port of diagnosis for an integral water, drainage, and **Others** Refinación Manzanillo, Mexico sanitation system

### **Mobility**

- Mobility and safety solutions in Mx and COL.
- Design of the Transmilenio transportation system, Bogotá
- Redesign of National Transport Register in Colombia

- 5 municipalities
- +500 thousand users

Settlement of the Tibitoc concession (one of the two water sources of the city of Bogotá)

- Self-generation projects in hydrocarbon fields in COL
- Authorization of the electrical projects to be included in the Federation's Expenditure Budget

- plant and contracts for gas supply and molecule
- Lakach LNG supply production and export strategy
- In depth analysis of fields during Ronda

- Bidding for gas pipelines in North-Northwest Mexico
- Development of ethane reception base at port and inland transport to cracker
  - REFICAR and BARRANCABERMEJA in Colombia; TALARA in Peru

#### refineries

Pipelines: Bicentennial bidirectionality, Colombia

Clients, partners and projects



























ноксні









#### **Board of Directors**

- Óscar de Buen Richkarday
- Juan Carlos Echeverry Garzón\*
- Gabriel Guillermo Zambrano Ibarra\*
- Arturo José Orozco Padilla\*
- Ángela María Orozco Gómez\*
- Manuel Rodríguez Arregui
- Gabriel Cerdio Gudiño
- José Pablo Rinkenbach Lizárraga
- Leonardo Rafael Rinkenbach Lizárraga
- José Antonio Gonzáles Anaya
- Rafael Gómez Eng

#### Board of Fund I

- Fernando Francisco Gómez Mont Urueta\*
- José Luis Guillermo Guerrero Villalobos\*
- Raúl Alejandro Livas Elizondo\*
- Enrique Barón Crespo\*
- Ginger Sunday Evans\*
- Louis Ranger\*
- Gabriel Guillermo Zambrano Ibarra\*
- Óscar de Buen Richkarday
- Manuel Rodríguez Arregui
- Gabriel Cerdio Gudiño
- José Pablo Rinkenbach Lizárraga

#### Board of Fund II

- Fernando Francisco Gómez Mont Urueta\*
- José Luis Guillermo Guerrero Villalobos\*
- Manuel Galicia\*
- Enrique Barón Crespo\*
- Gloria Hutt Hesse\*
- Gabriel Guillermo Zambrano Ibarra\*
- Óscar de Buen Richkarday
- Manuel Rodríguez Arregui
- Gabriel Cerdio Gudiño

### **Investment Committee**

- José Antonio González Anaya\*
- José Luis Guillermo Guerrero Villalobos\*
- Ginger Sunday Evans\*
- Gabriel Guillermo Zambrano Ibarra \*
- Óscar de Buen Richkarday
- Juan Carlos Echeverry Garzón\*
- Manuel Rodríguez Arregui
- Gabriel Cerdio Gudiño
- José Pablo Rinkenbach Lizárraga

### **Compensation Committee**

- Arturo José Orozco Padilla
- José Antonio Purón Lozano\*
- Angela María Orozco\*
- Manuel Rodríguez Arregui
- José Pablo Rinkenbach Lizárraga

#### **Audit Committee**

- Rafael Gómez Eng\*
- Ricardo Martínez Zambrano \*
- Gabriel Cerdio Gudiño
- Leonardo Rafael Rinkenbach Lizárraga

INDEPENDENT MEMBER \*
PROEZAS REPRESENTATIVE \*
STARTING WITH FUND II / COLOMBIA VEHICLE\*



### World Class Independent Members

AINDA has incorporated independent members, with extensive experience in Mexico, Colombia, Chile, Europe, USA and Canada, in both the public and private sectors, who contribute to a rigorous decision-making process.

### **Independent Members**



Fernando Gómez-Mont

Minister of the Interior; Partner at Zinser, Esponda and Gomez-Mont

Board of Fund I and II



**Guillermo Guerrero Villalobos** 

CEO, CFE & LyFC; Director of CONAGUA; CEO of DIRAC

Board of Fund I and II

**Investment Committee** 



Raúl A. Livas Elizondo

Partner at EnergeA

Board of Fund I



**Manuel Galicia** 

Founding Partner and Chairman of the Executive Committee of Galicia Abogados

Board of Fund II



**Ginger Evans** 

Design and Construction Project Manager for Denver Airport

Board of Fund I

**Fund II Investment Committee** 



Rafael Gómez Eng

Founding Partner Growth and Profit
Consulting;
Partner at Bant

**Audit Committee** 

**Board of Directors** 



Gloria Hutt Hesse

Minister of Transport and Telecommunications; Steer Davies Gleave, LatAm Director

**Board of Fund II** 



**Enrique Barón Crespo** 

President, European Parliament; Minister of Transportation, Tourism and Communications

Board of Fund I and II



**Louis Ranger** 

Vice-Minister of Transportation, Infrastructure and Communications; Director of OAG

Board of Fund I



José Antonio González Anaya

CEO of IZZI;
Minister of Finance and CEO
of PEMEX

Investment Committee

**Board of Directors** 



José Antonio Purón Lozano

Managing Partner Egon Zehnder; Senior Advisor, Bain & Co.

**Compensation Committee** 

# **SECTION II**

ESG leadership

AINDA has developed an ESG strategy based on solid corporate governance, from which it designs and implements a responsible and sustainable investment process with positive environmental, social and governance impact.

### **Governance** bodies

Governance bodies comprised by independent members with strong reputation

- Board of Directors
- Technical Committee
- Investment Committee
- Audit Committee
- Compensation Committee<sup>1</sup>

### Investment process and incentive alignment

#### **Partnership model**

Allows employees to acquire shares of the GP and have access to carried interest; the partnership vehicle may not have less than 40% participation in the entire GP

### **Policies and Processes**

### The **Audit Committee** is responsible for policy and process compliance.

- 1. Materiality Assessment
- Code of Conduct and Ethics
- Responsible Investment Policy
- Net Zero Policy
- Diversity and Inclusion Policy
- Privacy and Security Policy
- Supplier Payment Policy
- Organizational Environment Policy
- Risk and Investment Manual
- 10. Business Continuity Plan (BCP) and Disaster Recovery Plan (DRP)
- 11. Anti-Corruption Policy, Prevention of Money Laundering and Prevention of Financing of Terrorism
- 12. Human Rights Policy
- 13. Proxy Voting Policy

### **AINDA's Engagement**

#### As member of the Board of Trustees. we help to:

- Create awareness and educate citizens and visitors on the intrinsic value of biodiversity
- Communicate the importance of limiting global warming and ways to mitigate it

#### The Fund supports the following causes:

- Awards academic scholarships to outstanding female students from ITAM (leading college in Mx)
- Seeks equal participation of leading females
- Offers leadership programs to female students

AINDA's CEO is an independent board member of MegaFlux, LatAm's first last-mile electric vehicle startup



**FONDO MIPi** 

HISTORIA NATURAL

### **Participation in Organizations**







### Members of the Executive Team are part of:

- PRI: Infrastructure Advisory Committee
- **GRESB**: Infrastructure Standards Committee

#### **Awards**



**ESG Manager** 

Dedicate at least

30% of time to

the function

Compensation

linked to ESG

performance

 AINDACK18A recognized as the first Private Equity fund in Latin America to be listed on a stock market with the ESG label.



GRESB• CAS selected as Infrastructure Sector Leader in GRESB 2023 & 2024 Assessment



With the support of CCADI<sup>3</sup>, AINDA has built a roadmap to implement TCFD<sup>4</sup> recommendations

TCFD<sup>2</sup>

- 1. Independent member: José Antonio Purón Lozano (Senior Advisor, Bain & Co.).
- 2. The Financial Stability Board created the Task Force on Climate-related Financial Disclosures (TCFD) to improve and enhance climate-related financial reporting.
- 3. Colombian Climate Asset Disclosure Initiative
- 4. Refers to companies that manage operations of less than US\$500 million



### AINDA Recognitions

AINDA is annually recognized by national and international organizations for its ability to combine operational excellence with a strong commitment to environmental, social, and governance principles, demonstrating its positive sector impact.













Score: 24/30

Strategy & Governance

Score: 22/30

**Strategy & Governance** 

A+ with a score of 29/30 **Strategy & Governance** A with a score of 36/39 Direct - Infrastructure

2020

**24/30** in the "Management Score" category

5/5 ★★★★★ Direct - Infrastructure 4/5 ★★★★☆ **Investment & Stewardship Policy** 

**30/30** in the "Management Score" category

2021

2022

"Grand Prix ALAS20" as the leading investor in public disclosure of information on responsible investment practices in Hispanic America

2018

2019



 $5/5 \star \star \star \star \star$ 

Direct – Infrastructure **Policy Governance and Strategy Confidence building measures** 



1st place in the "Management Score" category with a score of 30/30

> **CAS** selected as **Sector Leader in the** Infrastructure Assessment

**Neology** becomes the first Infra-Tech asset to be evaluated at a global level



AINDACK18A recognized as the first Private Equity fund in LatAm listed on a stock exchange with the ESG label.



1st place in the "Management Score" category with a score of 30/30

1er place in LatAm for participating in the GRESB evaluation with a score of 97/100



"Grand Prix ALAS20" as the leading investor in public disclosure of information on responsible investment practices in Hispanic America

2023



"Americas Boutique "Best Latin American **Investment Manager of Energy & Infrastructure** the Year" by **Investment Firm**" by **Environmental Finance** Wealth and Finance



1st place among Funds in Mexico 2nd place as Leading **Responsible Investment Institution in Mexico** 



1st place in the "Management Score" category with a score of 30/30

**CAS** selected as **Sector Leader in the** Infrastructure Assessment

Hokchi becomes the first oil asset evaluated under GRESB, with a score of **95/100** 



"Best Latin American Energy & Infrastructure Investment Firm" and "LATAM ESG Integration Experts of the Year" by Wealth and Finance



5/5 ★★★★★ Perfect score: 100/100

Direct – Infrastructure **Policy Governance and Strategy Confidence building measures** 

2023



## **SECTION III**

Opportunity detection and investment process



### Value migration and generation of opportunities

There are significant investment opportunities in Mexico and co-investment opportunities in other LatAm countries that derive from changes in business paradigms and their impact in the ecosystems of the energy and infrastructure sectors.



#### **Customer Needs**

- · Changes in accounting standards (IFRS16) and their implications for availability payment models
- Difficulty in signing long-term contracts due to higher uncertainty
- Increasing end-user sophistication more information and appetite for variety



#### **Macroeconomic Trends**

- Disruption in the global supply chains and relevance of self-sufficiency
- Geopolitical changes
- Reassessment of urban life due to a change in habits and health aspects
- New macroeconomic environment with high inflation
- Diverse ideological orientations and government policies



#### **ESG Factors**

- Emergent energy transition programs to achieve global goals (COP16)
- Growing demand for sustainable products and services
- Advancement of physical risk management initiatives related to climate change



### **Public Policies**

- Increasing budget constraints
- Search for greater risk sharing availability vs user payment models
- Growing institutional weaknesses in the public sector
- Deterioration in the operation and quality of public services and public safety
- Increasing importance of sensitive and inclusive policies and programs



### **Technological Innovation and Infratech**

- Data analysis and connectivity
- Mobility options
- Asset flexibility
- Decentralized and sustainable systems

### **Needs = Opportunities**

- Capitalize on the demand for *nearshoring* both in terms of projects with a logistic and energy impact.
- Energy transition projects, driven by the demands of the clients themselves towards NetZero.
- ✓ Integration of materials, machines and digital technologies throughout the infrastructure life cycle (Infratech) to optimize security and mobility solutions.
- Presentation of unsolicited PPP proposals with strategic partners, under balanced risk sharing schemes.
- Segmentation of clients in urban roads and highways through the design of dynamic tariff structures.
- On-site generation with micro-grids and/or batteries that allow efficient operation costs and increase the availability of energy systems.
- Design of more efficient capital structures through ESG thematic financing schemes.
- Use of machine learning and AI for demand projection and analysis of customer preferences.



### Rigorous investment process to generate "Alpha"

AINDA's investment process focuses on identifying unique investment opportunities, conducting analysis and structuring activities under best practices, and managing the portfolio under a continuous value creation approach.













## ANNEX

Fund | Investments - AINDACK18A

### Fund I (AINDACK18A) 100% committed

AINDA deployed 100% of available capital in Fund I (~US \$309 MM)<sup>1</sup> during its investment period in highly profitable assets.

### Mty – Nuevo Laredo

Investments

Enterprise Value: ~US\$4552 MM AINDA Ticket: US\$49.23 MM AINDA Valuation: US\$90.92 MM

La Gloria – San Fernando Highway

- Constructive load

### **Chiapas**

Enterprise Value: ~US\$5012 MM AINDA Ticket: US\$23.83 MM

AINDA Valuation: US\$177.32 MM

Tuxtla – San Cristóbal expansion Arriaga Ocozocoautla modernization

### **Neology**

Enterprise Value: ~US\$2212 MM AINDA Ticket: US\$38.43 MM

AINDA Valuation: US\$108.22 MM

Electronic toll technology, mobility and security

### **Jaguar**

Enterprise Value: ~US\$2372 MM AINDA Ticket: US\$37.73 MM

AINDA Valuation: US\$50.52 MM

3 solar parks in Chihuahua with an installed capacity of 216MWp

### Hokchi

Enterprise Value: ~US\$1,8262 MM AINDA Ticket: US\$116.33 MM AINDA Valuation: US\$146.12 MM

**Shared Production Contract 15 Wells** Southeast Basin (8 producers)

# Upsides

Partners

- Financing
- Parking area for heavy-traffic
- Refinancing
- Seizure of toll booths and road blockades
- Enforcement and mobility
- LatAm growth
- Highway operation
- Gasoline

- Capacity extension
- PPA renegotiation
- Batteries
- Financing

- Financing
- Optimization of the oil field



One of the leading concession operating companies in Mexico, with 21 concessions and a market cap of ~US\$3Bn

### aldesa

Leader in the construction and operation of civil works and building infrastructures

China Railway Construction Corp. is a leader in the design and construction of railways, highways, bridges, tunnels, and mass urban transportation



Leaders in technology for mobility solutions, electronic toll collection, compliance, security, and payments



Leader in the development and operation of infrastructure projects in LatAm



Private Equity Firm with +US \$10Bn in AUM specialized in technology



SPIC's energy generation development platform with over 1.3 GW of installed capacity in Mexico



One of the world's largest energy producers, with an installed capacity of more than 200 GW and AUM ~US\$196BN



hydrocarbon production with presence in Argentina, Bolivia and Mexico

Leader in

Leading independent exploration and production company in the UK. Global presence with operations in 11 countries



- 1. AINDACK18A MXN\$ 4,400 MM + Hokchi B US\$67.2 MM; MXN/US (September 30, 2024): \$19.63.
- 2. Based on Alvarez & Marsal's Q3 2024 valuation; MXN/US (September 30, 2024): \$19.63.
- 3. Considers exchange rate at transaction closing.

### Concesionaria Monterrey-NL

AINDA invested to build and operate the Monterrey - Nuevo Laredo Highway, in the section "La Gloria - San Fernando" (A2 and A4S), as well as reconditioning, conserving and maintaining the free federal highway.

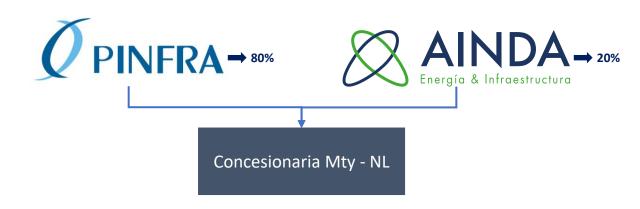
### **General characteristics**

- Federal concession valid for 30 years until 2047 for the construction, exploitation, conservation and maintenance of the "La Gloria – San Fernando" Highway, 49 kms long, as well as the construction, conservation and maintenance of the free federal highway.
- The section corresponding to the project starts in La Gloria-junction, km 145 in the estate of Nuevo Leon, until the Ex Garita-junction, km 194 in the estate of Tamaulipas.

### **Project's Value**

- It is part of the "USMCA freight corridor", which registers an important exchange of goods between U.S.A. and Canada.
- It improves the communication in the Nuevo Laredo corridor.
- Because of its geographical location, infrastructure developed in Nuevo Laredo has the most relevant competitive advantage in the international trade of land cargo and border crossings of people.
- Reduction in travel time and increase in user safety (reduction in accidents).

### **Structure**



	Description
Constructive load	Upgrade a $^{\sim}$ 9.7 km stretch of Mex 2 to improve access conditions to the international bridges.
Financing	Optimizing the capital structure.
Heavy traffic service stop	Build and operate a service stop for cargo transportation between toll <i>plazas</i> .



# AINDA® Concesionaria Monterrey-NL





### Concesionaria Autopistas del Sureste

AINDA acquired a stake in Concesionaria Autopistas del Sureste ("CAS"), a subsidiary of Grupo Aldesa. The SCT granted CAS the concession for sections of the Tuxtla Gutiérrez-San Cristóbal de las Casas and Arriaga-Ocozocoautla highways.

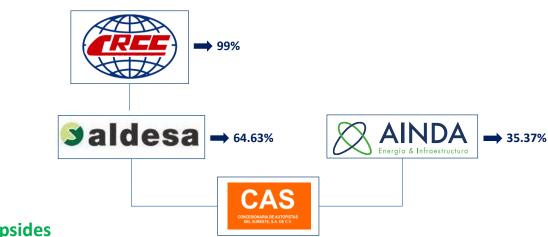
### **General characteristics**

- Acquisition of 49% 35.37% of Concesionaria Autopistas del Sureste (CAS), a subsidiary of Grupo Aldesa. Concession granted for 50 years (ending in October 2057), which allows the exploitation, conservation, maintenance and modernization of the Tuxtla Gutiérrez-San Cristóbal de las Casas and Arriaga-Ocozocoautla highways, in the state of Chiapas.
- The project considers the expansion to three lanes in 29 km of the Tuxtla Gutiérrez-San Cristóbal de las Casas highway and the modernization of a conflictive section of one km in the Arriaga - Ocozocoautla.

### **Project's Value**

- The highways connect the main cities in Chiapas, the center of Mexico with the coast of Chiapas and provide the main access route to Central America.
- The project has generated an increase in the consumption of local goods and services, such as the hiring of local suppliers with labor contracts, rental of machinery and provision of services.
- Regarding ESG, in 2024 CAS obtained a rating of 100/100 under the GRESB methodology, which positioned it as 1<sup>st</sup> in international highway assets.

### **Structure**



	Description
Refinancing	Optimization of the capital structure under a refinancing with better rates and commissions.
Seizure of toll booths and road blockades	Compensation of income lost due to the seizure of toll booths and road blockades charged to the Contingency Fund established in the Concession Title.



# Concesionaria Autopistas del Sureste



AINDA made an investment in Neology LatAm, a subsidiary of Neology Inc, leader in electronic toll technology, mobility and compliance with the legal framework associated with vehicles.

### **General characteristics**

- Financial stake in the capital of Neology LatAm, a subsidiary of Neology Inc., leader in electronic toll technology, mobility and compliance with the legal framework associated with vehicles.
- Installation and maintenance of the infrastructure associated with the electronic toll lanes.
- Supplier of specialized equipment to third parties for electronic toll lanes.
- Payment processing for road users through PASE.

### **Project's Value**

- Security solutions ("enforcement") for state agencies and corporations that allow increasing the effectiveness of security by reducing transportation times and pollutant emissions.
- Electronic toll mobility solutions with the highest level of technology.
- Presence throughout Latin America, that will continue to expand and deepen, where the needs for improvements in road efficiency and safety are essential.

### **Structure**

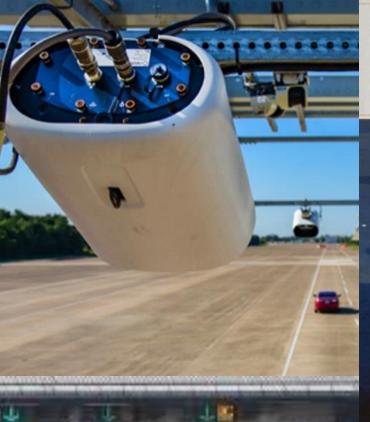


	Description		
Enforcement and mobility	Offer comprehensive tolling solutions.		
LatAm growth	Expand the scope of the electronic toll business in LatAm.		
Gasoline	Solution for gasoline payments through the PASE platform.		
Mobility	Equipment for public and private lanes.		
Market participation	Maintenance and reinforcement in all market participation of PASE.		
Increase in toll penetration	In Mexico, ~30% of toll transactions are made via TAG. This implies higher costs for the concessionaire (operational and costs associated with the loss of cash), greater congestion at toll plazas or lower quality of service to the user.		















AINDA acquired a stake in a portfolio of 3 solar projects with a capacity of 216 MWp in operation. Currently, AINDA's partner is Zuma Energía, subsidiary of SPIC, world leader in photovoltaic generation.

### **General characteristics**

- Acquisition of a minority percentage of the Jaguar Solar Portfolio of 216 MWp.
- Long-term PPA (2032) with Ammper Suministrador, rated (AA- (mex))¹ and subsidiary of Grupo Invex for 100% of the energy.
- The assets operate under the Electricity Industry Law.

Park:	Ahumadas	Torreoncitos	Rancho el Trece
Location	Villa Ahumada, Chihuahua	Jiménez, Chihuahua	Camarago, Chihuahua
Size	144 MWp	36 MWp	36 MWp
COD:	July 2019	March 2018	April 2018

### **Project's Value**

- Clean energy generation in an area of the country with abundant solar resources.
- Energy transition of the country's generation matrix and adoption of new technologies (batteries).

### **Structure**



	Description		
Capacity expansion	Take advantage of the land and substation space to install up to an additional 72 MW.		
PPA Renegotiation	Renegotiation of T&C's of the current contract.		
Batteries	Implementation of a storage system for power recognition and loss reduction due to curtailment.		
Financing	Optimize capital structure through long-term financing.		







AINDA acquired a minority interest in the Production Sharing Contract ("PSC") for the Hokchi Field, awarded to Hokchi Energy, subsidiary of Panamerican Energy.

### **General characteristics**

- Production sharing contract granted to the Consortium in 2016 by the National Hydrocarbons Commission with a duration of 30 years.
- Field located in shallow waters in the Cuenca Sureste, with an area of 40km2.
- The development plan consists of 8 producing wells and 7 injection wells; the on-shore and off-shore infrastructure are 100% operational.
- It is connected through the "Escribano" to the Dos Bocas Maritime Terminal; 27 km away and the "Palomas" gas processing center.
- Production as of Aug'24 of ~22,170 boed.

### **Project's Value**

- Located in one of the most productive areas in the Gulf of Mexico.
- Attractive technical indicators; low-risk and low geological complexity reservoir.
- Crude quality of 29° API, with commercial agreements with PEMEX.

### **Structure**



	Description			
Financing	Financing to cover investment requirements and/or optimize the capital structure.			
Reservoir optimization	Implementation of enhanced recovery techniques through the drilling of new producing and/or injection wells.			



