

AINDA Credentials

September 2024







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SECTION I

Team and Corporate Governance



Consolidated executive team with extensive experience

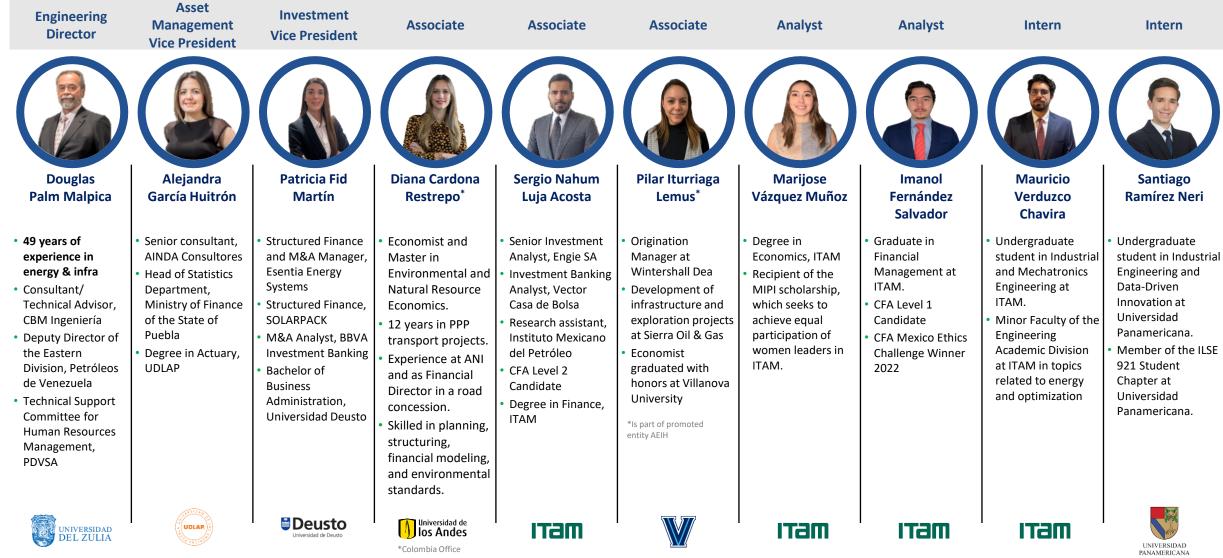
AINDA has consolidated its executive team through its ability to attract talent with extensive experience.





Strong professional team (1/2)

AINDA has a diverse staff with the technical experience to support the investment process.





Strong professional team (2/2)

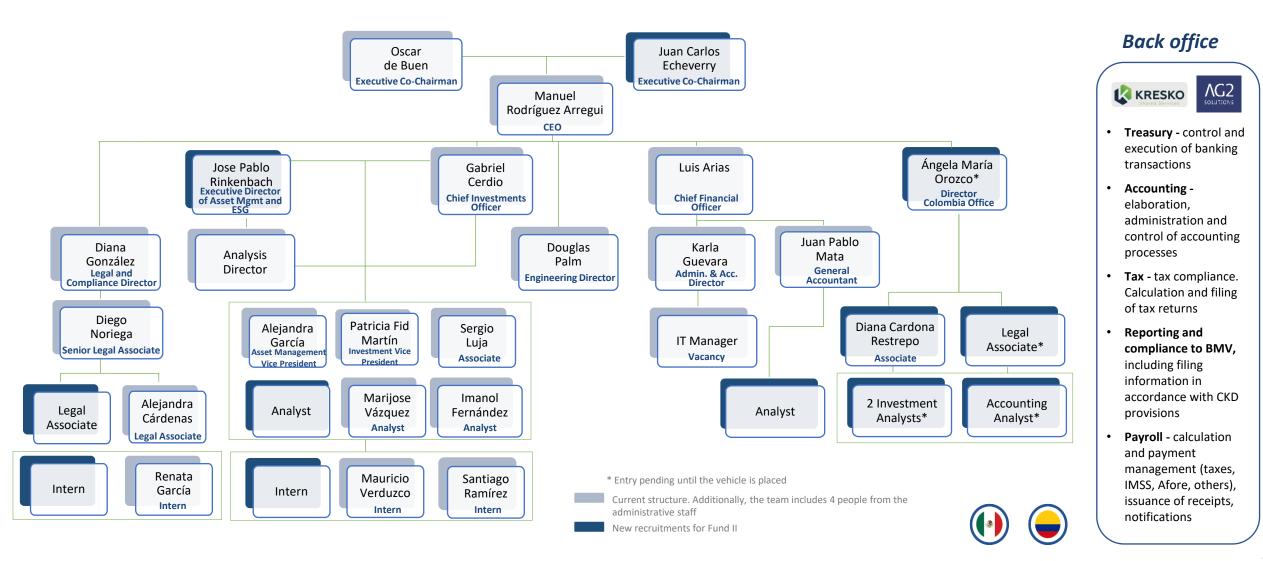
AINDA has a diverse staff with the technical experience to support the investment process.





Robust Organizational Structure

AINDA has a team of experienced industry professionals to ensure successful project development and execution.





AINDA is a leading energy and infrastructure fund manager in LatAm, given its proven experience and ability to create value and be a driver of ESG factors.

Sector	Transportation and mobility	Water	Power	O&G	
Private Equity transactions	US\$133.2 MM	US\$81.8 MM	US\$101.6 MM	US\$130.8 MM	
	Roads	Water Systems	Renewables	Upstream	
Transactions and projects' description	 PPP road projects - comprehensive development and structuring FONADIN highways - +3,200 kms management and supervision Design of the G1 concession model and development of 4G and 5G concessions in COL Airports and Ports Airports in Mexico - strategy design, privatization, construction, and setup Bogota's El Dorado and Cali's International Terminal, Colombia Development and expansion, Port of Manzanillo, Mexico 	 Purchase, turnaround, debt issuance, and renegotiation of Cancun's water concession: 3 municipalities +1 million customers +329 thousand water valves Acquisition of concessions in CDMX: 8 counties +1 million customers +205 thousand water valves Administrative, operational, and technical diagnosis for an integral water, drainage, and sanitation system 5 municipalities +500 thousand users 	Acquisition / sale, structuring and financing: +360 · +150MWs wind projects MW · +216MWs solar projects Management of two asset portfolios: · 730 MW wind and 1.1 GW solar +2.7 · 900 MW under development GW Coordination of Information Technologies and Promotion of Renewable Energies. Others · Self-generation projects in hydrocarbon fields in COL	 Manzanillo - Contractual strategy for regasification plant and contracts for gas supply and molecule provisioning Lakach - LNG supply production and export strate Altamira- Operational arrangement +240 In depth analysis of fields during <i>Rond</i> fields 1, <i>Ronda 2, Ronda 3</i> and farmouts Economic – Technical Simulator, PEMEX Ecopetrol transformation Midstream & downstream Optimization of Madero dry dock (PEMEX) Commercial vision and strategy for PEMEX Refinación Bidding for gas pipelines in North-Northwest Mexico 	
	 Mobility and safety solutions in Mx and COL. Design of the Transmilenio transportation system, Bogotá Redesign of National Transport Register in Colombia 	Settlement of the Tibitoc concession (one of the two water sources of the city of Bogotá)	 Authorization of the electrical projects to be included in the Federation's Expenditure Budget 	 Development of ethane reception base at port and inland transport to cracker REFICAR and BARRANCABERME. Colombia; TALARA in Peru Pipelines: Bicentennial bidirectionality, Colombia 	
Clients, partners and projects		AGUAKAN Agua de Puebla acueducto TECSA	THERMION SERVER SERV	ремех, есореткоц ноксні 🛞 Ě	

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Governing Bodies

AINDA remains at the forefront of governance practices, ensuring sustainable growth in the medium and long term. The governance bodies influence: strategic management decision-making, oversight of compliance with corporate policies, and the investment process.



Board of Directors

- Óscar de Buen Richkarday
- Juan Carlos Echeverry Garzón*
- Gabriel Guillermo Zambrano Ibarra*
- Arturo José Orozco Padilla*
- Ángela María Orozco Gómez*
- Manuel Rodríguez Arregui
- Gabriel Cerdio Gudiño
- José Pablo Rinkenbach Lizárraga
- Leonardo Rafael Rinkenbach Lizárraga
- José Antonio Gonzáles Anaya
- Rafael Gómez Eng

Board of Fund I

Fernando Francisco Gómez Mont Ureta*

- José Luis Guillermo Guerrero Villalobos*
- Raúl Alejandro Livas Elizondo*
- Enrique Barón Crespo*
- Ginger Sunday Evans*
- Louis Ranger*
- Gabriel Guillermo Zambrano Ibarra*
- Óscar de Buen Richkarday
- Manuel Rodríguez Arregui
- Gabriel Cerdio Gudiño
- José Pablo Rinkenbach Lizárraga

Board of Fund II ⁽¹⁾

- Fernando Francisco Gómez Mont Ureta*
- José Luis Guillermo Guerrero Villalobos*
- Manuel Galicia*
- Enrique Barón Crespo*
- Gloria Hutt Hesse*
- Gabriel Guillermo Zambrano Ibarra*
- Óscar de Buen Richkarday
- Manuel Rodríguez Arregui
- Gabriel Cerdio Gudiño

To be approved by the Board of Directors

Investment Committee

- José Antonio González Anaya*
- José Luis Guillermo Guerrero Villalobos*
- Ginger Sunday Evans*
- Gabriel Guillermo Zambrano Ibarra *
- Óscar de Buen Richkarday
- Juan Carlos Echeverry Garzón*
- Manuel Rodríguez Arregui
- Gabriel Cerdio Gudiño
- José Pablo Rinkenbach Lizárraga

Nominating and Compensation Committee

- Arturo José Orozco Padilla
- José Antonio Purón Lozano*
- Angela María Orozco*
- Manuel Rodríguez Arregui
- José Pablo Rinkenbach Lizárraga

Audit Committee

- Rafael Gómez Eng*
- Ricardo Martínez Zambrano *
- Gabriel Cerdio Gudiño
- Leonardo Rafael Rinkenbach Lizárraga

INDEPENDENT MEMBER * PROEZAS REPRESENTATIVE * STARTING WITH FUND II *



World Class Independent Members

AINDA has incorporated independent members, with extensive experience in Mexico, Colombia, Chile, Europe, USA and Canada, in both the public and private sectors, who contribute to a rigorous decision-making process.



Fernando Gómez-Mont Minister of the Interior; Partner at Zinser, Esponda and Gomez-Mont Board of Fund I and II **Board of Directors**

Gloria Hutt Hesse

Minister of Transport and

Telecommunications;

Steer Davies Gleave, LatAm Director

Board of Fund II



Guillermo Guerrero Villalobos CEO, CFE & LyFC; Director of CONAGUA; CEO of DIRAC

Board of Fund I and II

Investment Committee



Enrique Barón Crespo President, European Parliament; Minister of Transportation, **Tourism and Communications**

Board of Fund I and II

Independent Members

Raúl A. Livas Elizondo

Partner at EnergeA

Board of Fund I



Manuel Galicia

Founding Partner and Chairman of the Executive Committee of Galicia Abogados

Board of Fund II



Louis Ranger Vice-Minister of Transportation, Infrastructure and Communications: Director of OAG

Board of Fund I



Ginger Evans CSO, CAG Holdings; **Director, Denver Airport and** Chicago O'Hare Airport

Board of Fund I

Fund II Investment Committee



José Antonio González Anaya CEO of IZZI; Minister of Finance and CEO of PEMEX

Investment Committee

Board of Directors



Rafael Gómez Eng Founding Partner Growth and Profit Consulting; Partner at Bant

Audit Committee



Antonio Purón Lozano

Managing Partner Egon Zehnder; Senior Advisor, Bain & Co.

Nomination & Compensation Committee

P = President

SECTION II

ESG leadership



AINDA has developed an ESG strategy based on solid corporate governance, from which it designs and implements a responsible and sustainable investment process with positive environmental and social impact.

Governance bodies	Policies and Processes	Assessment	All	NDA's Engagement
Governance bodies comprised by independent members with strong reputation • Board of Directors • Technical Committee • Investment Committee • Audit Committee • Nominating and Compensation Committee ¹ Investment process and incentive alignment Partnership model Allows employees to acquire shares of the GP and have access to carried interest; the partnership vehicle may not have less than 40% participation in the entire GP	 The Audit Committee is responsible for compliance with policies and processes for adequate risk management and oversees ESG compliance Materiality Assessment Code of Conduct and Ethics Responsible Investment Policy Net Zero Policy ESG at the Investment Process level Diversity and Inclusion Policy Cybersecurity Policy Suppliers Policy Organizational Environment Policy Risk and Investment Manual BCP and DRP ESG Manager Dedicates at least 40% of its time to carrying ESG-related functions Compensation linked to ESG performance 	Image: Comparison of the	 Create awar visitors on th Communicat warming and The Fund sup Awards acac female stude Mx) Seeks equal Offers leade 	A the Board of Trustees, we help to: reness and educate citizens and he intrinsic value of biodiversity the the importance of limiting global do ways to mitigate it FONDOMIP Contrustees demic scholarships to outstanding tents from ITAM (leading college in participation of leading females ership programs to female students Sis an independent board Megaflux , LatAm's first last-mile cle startup
Participation in Organizations	Members of the Executive Team are part of:	Reconocimientos		TCFD
MEXICANO DE FINANZAS SOSTENIBLES C R E S B 1. Independent member: Antonio Purón Lozano (Senior Advisor, Bain & Co 2. Colombian Climate Asset Disclosure Initiative	 UNPRI and GRESB Standards Committees CMFS Working Groups 4 and 2 CMFS representation in CESF 	 AINDACK18A recognized as the Private Equity fund in Latin An be listed on a stock market with label. GRESB GRESB CASS Selected as Infrastructure State in GRESB 2023 Assessment 	h the ESG	With the support of CCADI3, AINDA has built a roadmap to implement TCFD ⁴ recommendations

3. The Financial Stability Board created the Task Force on Climate-related Financial Disclosures (TCFD) to improve and enhance climate-related financial reporting

ESG at AINDA

4. Refers to companies that manage operations of less than US\$500 million

SECTION III

Opportunity detection and investment process





Value migration and generation of opportunities

There are significant investment opportunities in Mexico, as well as co-investment opportunities in LatAm, based on changes in business paradigms and their impact on the ecosystems of the energy and infrastructure sectors.



Customer Needs

- Changes in accounting standards (IFRS16) and their implications for availability payment models
- Difficulty in signing long-term contracts due to higher uncertainty
- Increasing end-user sophistication more information and appetite for variety



Macroeconomic Trends

- Disruption in the global supply chains and relevance of self-sufficiency
- Geopolitical changes
- Reassessment of urban life due to a change in habits and health aspects
- New macroeconomic environment with high inflation
- Diverse ideological orientations and government policies



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ESG Factors

- Emergent energy transition programs to achieve global goals (COP16)
- Growing demand for sustainable products and services
- Advancement of physical risk management initiatives related to climate change

Public Policies

- Increasing budget constraints
- Search for greater risk sharing availability vs user payment models
- Growing institutional weaknesses in the public sector
- Deterioration in the operation and quality of public services and public safety
- Increasing importance of sensitive and inclusive policies and programs

Technological Innovation and Infratech

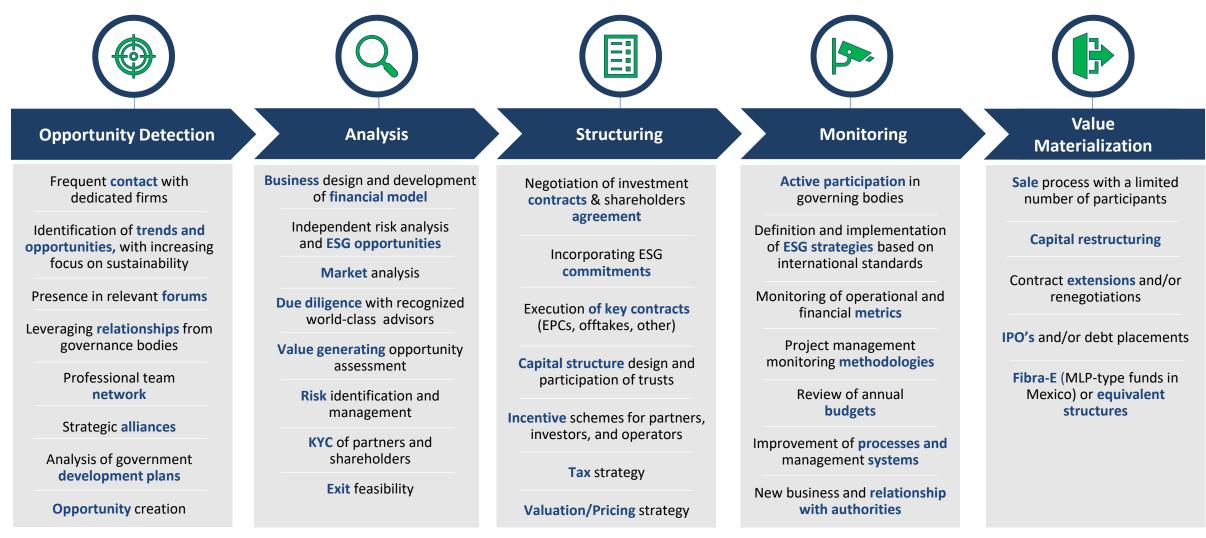
- Data analysis and connectivity
- Mobility options
- Asset flexibility
- Decentralized and sustainable systems

Needs = Opportunities

- Capitalize on the demand for *nearshoring* both in terms of projects with a logistic and energy impact
- Energy transition projects, driven by the demands of the clients themselves towards NetZero
- Integration of materials, machines and digital technologies throughout the infrastructure life cycle (*Infratech*) to optimize security and mobility solutions
- Presentation of unsolicited PPP proposals with strategic partners, under balanced risk sharing schemes
- Segmentation of clients in urban roads and highways through the design of dynamic tariff structures
- On-site generation with micro-grids and/or batteries that allow efficient operation costs and increase the availability of energy systems
- Design of more efficient capital structures through ESG thematic financing schemes
- Use of *machine learning* and AI for demand projection and analysis of customer preferences



AINDA's investment process focuses on identifying unique investment opportunities, conducting analysis and structuring activities under best practices, and managing the portfolio under a continuous value creation approach.



ANNEX

Fund | Investments – AINDACK18A



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AINDA deployed 100% of available capital in Fund I (~US \$309 MM)¹ during its investment period in highly profitable assets.

	Mty – Nuevo Laredo	Chiapas	Neology	Jaguar	Hokchi
ents	EqV: ~US\$474 ² MM AINDA Ticket: US\$49.2 ³ MM	EqV: ~US\$284 ² MM AINDA Ticket: US\$23.8 ³ MM	EqV: ~US\$224 ² MM AINDA Ticket: US\$38.4 ³ MM	EqV: ~US\$217 ² MM AINDA Ticket: US\$37.7 ³ MM	EqV: ~US\$2,001 ² MM AINDA Ticket: US\$116.1 ³ MM
Investments	La Gloria – San Fernando Highway	Tuxtla -San Cristóbal expansion Arriaga-Ocozocoautla modernization	Electronic toll technology, mobility and security	3 solar Parks in Chihuahua with an installed capacity of 216MW	Shared Production Contract (14 wells Southeaster Basin)
<u> </u>	Sector: Roads	Sector: Roads	Sector: Mobility	Sector: Renewables	Sector: O&G
Upsides	 Development of adjacent roads Financing COVID rebalancing Parking area for heavy-traffic 	 Refinancing Reduction of service interruptions COVID rebalancing 	 Enforcement and mobility LatAm growth Highway operation Gasoline 	 PPA extension Capacity extension Optimization/ batteries &AI Financing 	FinancingOptimization of the oil field
Partners	One of the leading concession operating companies in Mexico, with 21 concessions and a market cap of ~US\$3Bn	Saldesa Leader in the construction and operation of civil works and building infrastructures China Railway Construction Corp. is a leader in the design and construction of railways, highways, bridges, tunnels, and mass urban transportation	COOOSY Latam Leaders in technology for mobility, electronic tolls, safety, security and payment solutions	SPIC's energy generation development platform with over 1.3 GW of installed capacity in Mexico One of the world's largest energy producers, with an installed capacity	Pan American ENERGY Leader in hydrocarbon production with presence in Argentina, Bolivia and Mexico Leader in exploration and production of oil and natural gas, it operates in 11 countries in Europe, the Middle East, Africa and LatAm
	operating companies in Mexico, with 21 concessions and a market	infrastructures China Railway Construction Corp. is a leader in the design and construction of railways, highways, bridges, tunnels, and mass urban transportation	Leaders in technology for mobility, electronic tolls, safety, security and	development platform with over 1.3 GW of installed capacity in Mexico One of the world's largest energy	and production of and natural gas operates in 11 cou in Europe, the M

1. AINDACK18A MXN\$ 4,400 MM + Hokchi B US\$67.2 MM; MXN/US (June 30, 2024): \$18.22

2. Based on Alvarez & Marsal's Q2 2024 valuation; MXN/US (June 30, 2024): \$18.22

3. Considers exchange rate at transaction closing



Concesionaria Monterrey-NL

AINDA invested to build and operate the Monterrey - Nuevo Laredo Highway, in the section "La Gloria - San Fernando" (A2 and A4S), as well as reconditioning, conserving and maintaining the free federal highway.

General characteristics

- Federal concession valid for 30 years until 2047 for the construction, exploitation, conservation and maintenance of the "La Gloria – San Fernando" Highway, 49 kms long, as well as the construction, conservation and maintenance of the free federal highway.
- The section corresponding to the project starts in La Gloria-junction, km 145 in the estate of Nuevo Leon, until the Ex Garita-junction, km 194 in the estate of Tamaulipas.

Project's Value

- It is part of the "USMCA freight corridor", which registers an important exchange of goods between U.S.A. and Canada.
- It improves the communication in the Nuevo Laredo corridor.
- Because of its geographical location, infrastructure developed in Nuevo Laredo has the most relevant competitive advantage in the international trade of land cargo and border crossings of people.
- Reduction in travel time and increase in user safety (reduction in accidents).

Structure



Upsides

	Description	
Construction of splits	 (i) Extend the La Gloria-San Fernando highway by ~4.5 km (ii) Upgrade a ~9.7 km stretch of Mex 2 to improve access conditions to the international bridges 	
Financing	Optimizing the capital structure	
Covid Rebalancing	Request an extension of the concession term, a toll increase, or a combination of these to the SCT to recover losses, in accordance with the right of the concession title	
Heavy traffic service stop	Build and operate a service stop for cargo transportation between toll <i>plazas</i>	



Concesionaria Monterrey-NL





Concesionaria Autopistas del Sureste

AINDA acquired a stake in Concesionaria Autopistas del Sureste ("CAS"), a subsidiary of Grupo Aldesa. The SCT granted CAS the concession for sections of the Tuxtla Gutiérrez-San Cristóbal de las Casas and Arriaga-Ocozocoautla highways.

General characteristics

- Acquisition of 49% 35.37%¹ of Concesionaria Autopistas del Sureste (CAS), a subsidiary of Grupo Aldesa. Concession granted for 50 years (ending in October 2057), which allows the exploitation, conservation, maintenance and modernization of the Tuxtla Gutiérrez-San Cristóbal de las Casas and Arriaga-Ocozocoautla highways, in the state of Chiapas.
- The project considers the expansion to three lanes in 29 km of the Tuxtla Gutiérrez-San Cristóbal de las Casas highway and the modernization of a conflictive section of one km in the Arriaga - Ocozocoautla.

Project's Value

- The highways connect the main cities in Chiapas, the center of Mexico with the coast of Chiapas and provide the main access route to Central America.
- The project has generated an increase in the consumption of local goods and services, such as the hiring of local suppliers with labor contracts, rental of machinery and provision of services.
- Regarding ESG, in 2022 CAS got certified under the GRESB methodology, where it obtained a rating of 96/100, which positioned it as 1st in highway assets in LatAm.

Structure

and road blockades

COVID Rebalancing



Concession Title

road blockades charged to the Contingency Fund established in the

Enter the SCT a request of income lost due to the COVID19

pandemic through the Contingency/rebalancing fund



Concesionaria Autopistas del Sureste





AINDA made an investment in Neology Latam, a subsidiary of Neology Inc, leader in electronic toll technology, mobility and compliance with the legal framework associated with vehicles.

General characteristics

- Financial stake in the capital of Neology Latam, a subsidiary of Neology Inc., leader in electronic toll technology, mobility and compliance with the legal framework associated with vehicles.
- Installation and maintenance of the infrastructure associated with the electronic toll lanes.
- Supplier of specialized equipment to third parties for electronic toll lanes.
- Payment processing for road users through PASE

Project's Value

- Security solutions ("enforcement") for state agencies and corporations that allow increasing the effectiveness of security by reducing transportation times and pollutant emissions.
- Electronic toll mobility solutions with the highest level of technology.
- Presence throughout Latin America, that will continue to expand and deepen, where the needs for improvements in road efficiency and safety are essential.



	Description
Enforcement and mobility	Offer solutions to security and urban mobility corporations
LatAm growth	Expand the scope of the electronic toll business in LatAm
Gasoline	Incentivize the use of TAG as a payment method for fuel



Neology





AINDA acquired a stake in a portfolio of 3 solar projects with a capacity of 216 MWp in operation. Currently, AINDA's partner is Zuma Energía, subsidiary of SPIC, world leader in photovoltaic generation.

General characteristics

- Acquisition of a minority percentage of the Jaguar Solar Portfolio of 216 MWp.
- Long-term PPA (2032) with Ammper Suministrador, rated (AA-mx), subsidiary of Grupo Invex for 100% of the energy.
- The assets operate under the Electricity Industry Law.

Park:	Ahumadas	Torreoncitos	Rancho el Trece
Location	Villa Ahumada, Chihuahua	Jiménez, Chihuahua	Camarago, Chihuahua
Size	144 MWp	36 MWp	36 MWp
COD:	July 2019	March 2018	April 2018

Project's Value

- State-of-the-art clean energy generation in an area of the country with abundant solar resources, with demand and transmission capacity.
- Energy transition of the country's generation matrix.



	Description
Optimization of the PPA	Extend the term of the contract
Financing	Optimize the capital structure by exploring different financing schemes
Optimization / batteries & Al	Reduce curtailment potential and take advantage of high PMLs with the use of AI and battery system
Capacity expansion	Expand and take advantage of the land and substation space to install up to an additional 72 MW



Jaguar





AINDA acquired a minority interest in the Production Sharing Contract ("PSC") for the Hokchi Field, awarded to Hokchi Energy, subsidiary of Panamerican Energy.

General characteristics

- Production sharing contract granted to the Consortium in 2016 by the National Hydrocarbons Commission with a duration of 30 years.
- Field located in shallow waters in the Cuenca Sureste, with an area of 40km2.
- The development plan consists of 8 producing wells and 7 injection wells; the on-shore and off-shore infrastructure are 100% operational.
- It is connected through the "Escribano" to the Dos Bocas Maritime Terminal; 27 km away and the "Palomas" gas processing center.
- Production as of Mar'23 of ~26,300 boed.

Project's Value

- Located in one of the most productive areas in the Gulf of Mexico.
- Attractive technical indicators; low-risk and low geological complexity reservoir.
- Crude quality of 29° API, with commercial agreements with PEMEX.
- Reserves certified by Ryder Scott and RPS Group, with an estimated recovery factor of 37% to 43%.

Structure

Upsides

	Description
Financing	Hire financing to optimize the capital structure
Reservoir optimization	Evaluate the implementation of tertiary recovery, whose main techniques include gas injection, chemical flooding and thermal methods



Hokchi



